

WORK EXPERIENCE**AlphaSights***Client Service Associate – Surveys***New York, NY***July 2023 – Present*

- **Facilitate expert surveys for the world's leading capital market firms**

- Lead end-to-end surveys for top capital market firms, managing all stages including development, expert recruitment, and data analysis to aid clients in investment decision making
- Rank in the top 10% of associates, delivering substantial year-over-year revenue growth of \$1,000,000, consistently exceeding performance targets
- Manage 5+ projects simultaneously by optimizing resources, setting clear communication and expectations, and giving active feedback
- Trained multiple interns and a full-time hire by running weekly progress check-ins, shadowing sessions, and hands-on coaching to accelerate ramp-up time

AlphaSights*Client Service Associate – Intern (Received return offer)***New York, NY***June 2022 – August 2022***QFS Capital***Junior Underwriting Intern***Remote***June 2020 – May 2021*

- **Assisted in evaluating loan applications by analyzing bank statements and financial history**

- Prepared qualification reports using Microsoft Excel by analyzing applicants' bank statements and credit reports to determine eligibility for desired funding and informed senior leads
- Researched potential small business customer leads through the *Online Better Businesses Bureau* to gather information and generation reports on potential new clients based on eligibility criteria
- Collaborated with sales and marketing teams to create a presentation on funding guidelines for small businesses, including how to apply for funding and factors determining eligibility

Sportime*Special Events Specialist, Coach, and Summer Camp Lead***Lynbrook, NY***September 2016 – August 2021***EDUCATION****Graduate School of Management (SOM) – Binghamton University***MBA | GPA: 4.00 | Summa Cum Laude***Binghamton, NY***May 2023*

Coursework – Entrepreneurship, Management & Leadership, Marketing, Negotiation, IT Services

School of Management (SOM) – Binghamton University*B.S.B.A | Concentration in Finance | GPA: 3.85 | Summa Cum Laude***Binghamton, NY***May 2022*

Coursework – Derivatives, Corporate Finance, Management Information Systems, Supply Chain

LEADERSHIP**MrWebby***Owner – Freelance Web Design for Small Businesses***Remote***March 2020 – May 2023***Teacher Assistant***Courses – Derivatives 450, Entrepreneurship 420, & Management 111***Binghamton, NY***August 2022 – May 2023***Techworks***Student Technology, Operations, and Social Media Consultant***Binghamton, NY***December 2023 – August 2023***Virtual Enterprise***Active alumni speaker and competition judge***Long Island, NY***April 2023 & 2024***ADDITIONAL INFORMATION****Skills:** CSS, Decipher (forsta surveys), HTML, Microsoft Office, Python, SQL, Wordpress**Interests:** Coffee shops, New York sports, running (completed 24' NYC marathon), tennis, *The Office*, traveling